

MOBILEGOV SWITZERLAND TAKES OVER THE HELVETIC MARKET

Geneva, March 15th, 2010 – As part of their exclusive distribution agreement on the Swiss market, Mobilegov Switzerland, represented by Xelios Switzerland S.A., makes a first statement.

The contract was signed in August 2009. During the last quarter of 2009, Xelios Switzerland teams were trained, the business strategy for Switzerland was defined and Mobilegov's solutions were installed.

Raymond Dafflon, Director of Xelios Switzerland confirmed the fact that "most products are now operational and marketed. After an intense period of sales prospecting, we are currently signing our first references, on which we will communicate, once the proofs-of-concepts and the tests are done. Our sales pipe and estimates to date represent about 2 million Euros for the year 2010". In addition, he specifies that "our relations with Mobilegov are excellent and thanks to the extremely favourable return of our customers, we are more than ever satisfied with the evolution of our contract with Mobilegov on the one hand and of the future of the technology and the products of the other hand".

During the Mobilegov Convention held in February, partners met and shared all the many ongoing projects throughout Mobilegov Distributors worldwide. All teams are mobilised to achieve significant business results during the first semester of 2010.

Mr Dafflon adds that "the arrival of Mr Olivier Locufier and Mr Mauro Israel, whose skills are recognised in the IT security world, has strengthened the company's credit and products catalogue when facing customers and prospects. Now that the foundations are strong, we are confident in our common success".

About Xelios Switzerland: **Security products and solutions Distributor**

With more than 10 years of experience in authentication systems and access control, Xelios Switzerland S.A. is the distributor of products and solutions from editors and constructors leaders in their sector.

Our mission: supply the IT security and access control market with solutions of the future. Xelios aims to be your trusted partner in terms of IT security. Xelios relies on a network of System Integrator partners to carry out its mandates.

Physical access control: *Biometric access control solutions or with cards as well as integration of various security systems.*

Logical access control: *Solutions securing information systems accesses (workstations secured accesses, strong authentication, secured storage).*

About Mobilegov : **IT security software editor**

Mobilegov is an IT security software editor. The company was founded in 2004. Its purpose is to provide its customers solutions to protect their sensitive data and to authenticate their users. These solutions are based on the Digital DNA, a technology protected by international patents which exploit the identification of the used equipments.

For further information: www.mobilegov.com

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